

Internship - Corporate Sales Intern & Project Manager

SmartPixels is looking for its new corporate sales intern in order to enable a greater awareness of what we offer, and to support general management in implementing new deals with customers.

Who are we ?

SmartPixels is young French startup which is disrupting design and in-store marketing through augmented reality. Thanks to the technology that we are developing, we are about to become the French leaders of video mapping for business applications.

What is video mapping ? Through motion sensors and smart projectors, we make any white object infinitely configurable. We enhance reality without a screen in sight and blur the lines between the digital and the physical.

Our target areas are retail design and luxury industries: L'Oréal, Nike & LVMH were our first customers !

Your mission

- Supporting the General Manager in helping him developing the company's portfolio.
- Managing the development of new deals: communicating with the customer to understand what he wants, how and when / communicating with the whole team to share and distribute tasks in order to respond efficiently to the expressed need.
- Being the main point of contact to the key account holders and nurturing long term relationships to create future sales opportunities.

Our requirements

- Studies in Business administration, Economics, Marketing, Engineering or related field from a top university (Bac +4 / +5).
- Great organisational skills, autonomous and a positive energetic attitude.
- Great communication skills, both written and spoken.
- Great rigour to follow working procedures.
- Entrepreneurial drive and ability to achieve goals in a fast paced/changing environment.
- Fluent in both French and English.
- Available in January 2017, for a 6 months period.

Benefits

- Opportunity to shape our business and help drive our young company to success.
- Working closely with the two co-founders and people from different backgrounds.
- Really fast learning curve. We make it even faster if you're a star !
- Great location in one of Paris startup's hub.

Sounds like your thing ?

Contact Quentin Yan / Business Developer / +33 6 64 71 53 02 / quentin.yan@smartpixels.fr